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Magazine for Navy Recruiters

Sept/Oct 2006



## RECRUITER



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Navy Recruiter, the official publication of the Commander, Navy Recruiting Command, is printed commercially with appropriated funds in accordance with the Department of the Navy Publications and Printing Regulations (P-35). This publication does not reflect the official views of the Department of Defense. All photographs, unless otherwise stated, are official U.S. Navy photos. Navy Recruiter encourages the submission of "letters to the editor" and articles expressing the opinion of individuals in the Navy Recruiting community. All submissions must be signed.

Story and photo submissions should be sent to: Editor, Navy Recruiter Magazine Navy Recruiting Command Public Affairs (Code 00P) 5722 Integrity Dr. Bldg. 784 Millington, TN 38054-5057 Telephone: (901) 874-9048

DSN: 882-9048 Fax: (901) 874-9074 email:

gabriel.owens@navy.mil Awards (NAMs and above) should be sent to the above fax number. Rear Adm. Joseph F. Kilkenny
Commander, Navy Recruiting Command

CNOCM(AW/SW) Evelyn Banks
Navy Recruiting Command, Force Master Chief

MC2(SW/AW) Gabriel Owens *Editor* 

YN2 Kristen Greenwood Editorial Assistant

MC2(AW/SW) Bobbie Attaway Graphics/Cover Photo Illustration

## From the Top

## **Back to Basics**

Shipmates,

What makes a successful Navy Recruiter? This is a question you should ask yourself each and every day as you head out the door. The answer that you should arrive at is... You.

Yes, you, the front-line recruiter, enlisted or officer, who faces the day-to-day challenges of successfully fulfilling the nation's need for naval personnel and *building a fleet for the future*, have been given the tools for success. You need only go back to using the basic processes and checklists you have been provided.

If you're not familiar with these things, you need to get back to the basics of recruiting!!! Finding qualified candidates interested in pursuing a Navy career or commission is a formidable task, but one that can be successfully accomplished by each and every one of you, simply by getting back to the basics.



Rear Adm. Joseph F. Kilkenny Commander, Navy Recruiting Command

When I say back to the basics, I am talking about all recruiting processes and all sailorization processes. First and foremost the recruiting process begins with market identification. This is conducted with school lists, school visits and DoD all-service accession data. Second, comes sales and coaching ... you must be proficient at all levels. Third, once you know where to go and why you are going there, prospecting begins and you lead the way for production during every week of the month. Fourth, you have to pull out your specific checklist and use it. Each of you, Recruiters, RINCs, Zone Supes, all have a checklist that matches your area of responsibility. Get back to the basics and use your checklists. You have to employ phone power principles, personally develop contacts and go referral prospecting. Daily production reviews, CR and ACR visits to train and develop and proper resource utilization all go hand in hand in making Navy Recruiting a successful team effort.

Successful Navy recruiters, like skilled mechanics and builders, know which tool to select for each task they perform. The more familiar you are with the tools available to you, the better your chances are for matching Navy opportunities with those applicants who have an idea of what they want, but need your expertise to help place them in the right job helping to *sustain Navy combat readiness* now and in the future.

While our support personnel in all areas are responsible to quickly disseminate the latest information to all field recruiters, the individual recruiter is also responsible to seek out that information. To be successful, you must arm yourself with the most current program information, make yourself comfortable with the details of each program, and be sure you relay that information to your applicants.

Remember your DEPpers! Reach out and contact them weekly, if not daily! Losing a prospect or DEPper due to a lack of familiarity with current program offerings is not the way we want to do business. You already have the systems in place; by focusing your efforts on strengthening DEP leadership and mentorship, you will retain the quality applicants you've worked so hard to recruit and be a part of our Navy.

Making mission with an intense focus on Navy Special Warfare/Navy Special Operations personnel **is** my number one—repeat—my number one priority for the next fiscal year.

The recruiting adage on my wall reads, "What have you done today to bring the best and the brightest to the U.S. Navy?" My response to you: get back to the basics.

### Developing leadership excellence

Good leaders are *developed* not born! Any one of us with the desire and willpower *can* become an effective leader. Great leaders develop through a never-ending process of self-study, education, training, and hard work.

Because we are a nation and Navy at war, failure to develop our Sailors to meet our mission is not an option. We're recruiting in a time of uncertainty and change, and, therefore, it is imperative that we set the right expectations and have new skill sets and a clear understanding of our roles, starting with the end state in mind. That is exactly why the senior enlisted leaders of Navy Recruiting Command stopped all engines and dropped anchor to sharpen the leadership tools.

Keeping our recruiting mission at the forefront, we focused on leadership, accountability, communication, and simply getting back to the basics. Through presentations, workshops, and team projects, we engaged in the learning process.

We also took time to train on heritage and tradition, things we hold dear in our Navy. In a training dining-out, we said thanks and paid tributes to our out-going and incoming National Chief Recruiters.

Sharing ideas and best practices over the three days thoroughly enhanced the training. And though I filled my tool box with many new tools and took time to sharpen some old ones, at the end of the day, I found peace in some words I learned from a back-to-the-basics leader:

The six most important words: "I admit I made a mistake."

The five most important words: "You did a good job."

The four most important words: "What is your opinion?"

The three most important words: "If you please."

The two most important words: "Thank you."

The one most important word: "We"

The least most important word: "I"

- Author unknown

To all men and women of Navy Recruiting Command, active and reserve, government and contract employees, and families, I thank you in advance for getting back to and mastering the basics.



#### **CNOCM** Perspective



YN2 Kristen Greenwood, MC2 Bobbie Attaway, and YN3 Latashia Graham display the colors during the playing of the National Anthem, a tradition honoring the heritage of our great nation.

Captain William Dewes lectures on character development. Developing the character of Naval personnel is an integral aspect of developing current and future leaders.





Navy Band Mid-South plays traditional music that defines the heritage of our people, our country and our Navy.

### **CNOCM** Perspective



Fleet Master Chief Joel Nissen focuses on the turn in recruiting cultures and the value of joint operations in combating the global war on terror.

Mr. Kermit Boston of Achieve Global's alliance partner New Haven Consulting gave our senior enlisted leaders the necessary skills to identify and act on behaviors that are indicative of potential problems.





Rear Adm. Joseph Kilkenny being piped aboard; a time honored tradition that the senior enlisted leaders of CNRC executed with pride.

## Navy Recruiting Command Hosts National High School Coaches Association

Story and photo by MCSN Joseph Pol Gocong, Fleet Public Affairs Center, Pacific



Coaches from high schools across the country got a tour of Basic Underwater Demolition School (BUD/S) and watched class 260 run the BUD/S obstacle course during a tour of the Special Programs facilities on Naval Amphibious Base Coronado (NAB).

CORONADO, Calif. – Navy Recruiting Command (CNRC) hosted 24 of the top high school athletic coaches from across the United States July 25 – 27 at various naval facilities in San Diego, Calif.

The tour showcased the Navy's Explosive Ordnance Disposal (EOD), Diver, Special Warfare Combatant-craft Crewman (SWCC) and Sea, Air, and Land (SEAL) communities in an effort to raise awareness of opportunities within the Navy's special programs.

"This was the first time we have brought coaches in to see our communities," said Chief Petty Officer David Prasek, an EOD technician. "It seemed to be successful; we hope to make it happen regularly."

The Navy has observed that the majority of Sailors who succeed in Naval Special Warfare/Naval Special Operations (NSW/NSO) were competitive athletes prior to joining.

"Sports have been identified as a true factor in Sailors graduating from BUD/S [Basic Underwater Demolition/SEAL training]," said Cmdr. Duncan Smith, head of Naval Special Warfare (NAVSPECWAR) Recruiting Directorate.

These experiences will help the coaches

understand Naval Special Warfare so they can provide accurate information about the Navy to their athletes regarding the different options they have after graduation.

"Coaches are in a special position," said Joseph Boarwine, assistant director of the National High School Coaches Association (NHSCA), based in Easton, Penn. "Often times, they have more contact and are more influential than teachers, friends and in some cases, parents."

The coaches toured the Navy's newest aircraft carrier USS Ronald Reagan (CVN 76), and later, some of them ran the BUD/S obstacle course to experience what the students go through as part of their training regimen. Special Boat Team -12 demonstrated the capabilities of an 11-meter Rigid-hull Inflatable Boat (RIB) by taking the coaches for a ride in San Diego Bay.

"The ride on the RIB was great; it was one of the best parts of the tours," said Brook Mowry, tennis coach for Glencoe High School in Hillsboro, Ore. "When I go back home, I will tell my students about the options the Navy affords them, as well as how much fun they can have."

Many participants in the tour were affiliated with the NHSCA and are recognized as the top coaches in the nation for the sports they coach, such as football, rugby, wrestling and golf.

"After completing this tour, I have a lot more knowledge, and I am impressed with the Navy's effort to make such high-quality programs like the SEALs, Diver, EOD and SWCC," said Jim Garrett, golf coach at Penn High School in Mishawaka, Ind.

CNO has designated NSW/NSO as a recruiting priority critical to the Navy.

"Recruitment to the SEAL program and other programs similar to it is a top priority," said Capt. Ken Barrett, commanding officer of Navy Recruiting District San Diego. "We want individuals who have the discipline to finish challenging tasks. By reaching out to the athletic community through the coaches, we can effectively educate athletic high school students about the Navy's special programs."

#### **Lieutenant Receives Diversity Award at NAACP Banquet**

Story and photos by MC1 (SCW/FMF) Lisa Keding, Navy Recruiting District Richmond

WASHINGTON – Lieutenant Michael Files, Officer Programs Officer for Navy Recruiting District New York, was the 2006 Navy recipient of the Roy Wilkins Renown Service Award. Files received the award during the National Association for the Advancement of Colored People's (NAACP) 31st Annual Armed Services and Veterans Affairs Awards Dinner July 18.

The award was given in conjunction with the 97th Annual NAACP convention held July 15-20 at the Washington D.C. Convention Center and recognizes one servicemember or civilian representative from each of the armed services, who has distinguished him or herself in the promotion of diversity and equal opportunity in each of their respective services.

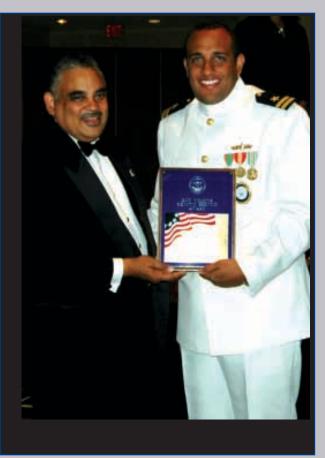
"I feel honored to receive the award on behalf of the Navy and also the other organizations I represent for the Navy. It's important for us to recruit the best quality of all the communities," said Files.

Files' actions prior to receiving the award and his presence at the dinner demonstrate how Navy servicemembers are partnering with the NAACP to promote diversity and equal opportunity.

"African Americans have looked for opportunities in the military when there were no opportunities in other places. They have been extremely supportive of our work for equal opportunity departments within the Navy. They've been participating in our workshops and our outreach programs to our young people, and we look forward to that continued working relationship," said John J. Johnson, NAACP's chief of executive operations.

During the awards dinner and throughout the convention, Navy recruiters and Equal Opportunity/Diversity officers worked to educate and increase the crowds' awareness about Navy programs, educational opportunities, and what equal opportunity means in the Navy.

"The Navy is not one particular race or culture. The Navy is diversified and the



John J. Johnson, NAACP's chief of executive operations, presents Lt. Michael Files, officer programs officer Navy Recruiting District New York, with his 2006 Roy Wilkins Renown Service Award.

Navy's equal opportunity provides every avenue for different people, different cultures, to come together and be a part of one organization," said Cmdr. Dean Stewart-Curry, director for the Navy's Equal Opportunity Program at Chief of Naval Personnel.

The Navy, as well as the other armed services, has been working with the NAACP for over 30 years to improve diversity and equal opportunity within the enlisted and officer communities.

#### As American as Baseball, Hot Dogs, Apple Pie and the Navy

Story and photo by NC1 Archie Folks Public Affairs Officer, Navy Recruiting District St. Louis



ST. LOUIS -- On August 3, 82 young men and women from across the Midwest took to the field at the new Busch Stadium in St. Louis as the Cardinals opened against the Philadelphia Phillies. These youngsters, however, were not wearing gloves or batting helmets. They were wearing shirts and hats identifying them as members of the Navy's 48th Annual Cardinal Company.

Since 1958, the Cardinals and Navy Recruiting District St. Louis, in conjunction with the Navy League of the United States St. Louis Council, have worked together to enlist a group of local Delayed Entry Program (DEPper) recruits. The soon-to-be recruits marched onto the field during the pregame activities while thousands of Redbirds fans cheered them on. The 2006 company held the crowd in awe as special enlisting officer, Commander Glen Kaemmerer, National Director of Enlisted Accessions for Commander, Navy Recruiting Command administered the oath of enlistment to America's newest Sailors.

The young men and women were issued their bright red Cardinal Company shirts and hats and began their hike to the Soldiers Memorial in downtown St. Louis for a short family ceremony and a tailgate picnic.

As game time drew near, the company formed up into ranks behind the Navy Sea Cadet Color Guard escort and marched down the sidewalks of the city to Busch Stadium.

As the Color Guard led the company onto the field, the crowds in the stands cheered the new Sailors. At home plate, Cmdr. Kaemmerer; Cmdr. Meisch, Commanding Officer of the Recruiting District; other district personnel and the President of the local Navy League joined members of the Cardinals organization, including team mascot, Fredbird, for the ceremony.

The crowd fell silent as Cmdr. Kaemmerer read the oath of enlistment followed by thunderous applause after the new Sailors were sworn in.

As the pre-game festivities came to an end and the battle of the two major league teams began, the 82 recruits bid their families and friends good bye one last time as they boarded the bus for Recruit Training Command at Great Lakes Naval Training Center in Illinois.

Although the visitors were victorious with a win over the hometown heroes, new heroes were created that day as 82 new Sailors, ready to defend their country, were welcomed into the Navy fold.

## Admiral Kilkenny Visits NRD San Diego

By MC1(SW) Duke Richardson, NRD San Diego Public Affairs



Rear Adm. Joseph Kilkenny, Commander, Navy Recruiting Command, visits with recruiters at NRRS Chula Vista. Kilkenny visited the recruiters during a recent visit to the San Diego area.

Rear Adm. Joseph Kilkenny, Commander, Navy Recruiting Command, visited Navy Recruiting District San Diego Aug. 22.

The visit gave the NRD San Diego team a chance to meet the commander, and express concerns and pitch ideas to Kilkenny that would help them perform their jobs more efficiently and maintain the high performance level which has led San Diego to be named the best of the best two years in a row.

After a meeting with NRD San Diego's top echelon and staff, seeing first hand how the unit manages to remain the top recruiting district, Adm. Kilkenny made a brief trip to Navy Reserve Recruiting Station Chula Vista to see some of the troops in action in the field.

While at the station, Kilkenny met with the recruiters to express his appreciation and gratitude for the stellar job that they have done.

"It is great to visit you folks," said Kilkenny. "It's good (for me) to see what I can do for you. (I believe) that if you take care of your people, they will take care of you."

Thanks to them, he said, the San Diego recruiting district has been consistent in not only meeting, but oftentimes exceeding its monthly quota for recruitment.

"Unfortunately I won't get the chance to meet (all of the recruiters in the San Diego area) and shake all of your hands, but I appreciate the hard work you do each day," said. Kilkenny. "This is the best part of my day. Coming out to the field and seeing you. You are at the heart where the action is."

Kilkenny is scheduled to continue visiting recruiting stations and NRDs throughout the country.



American Idol winner and recording artist Kelly Clarkson receives instructions before takeoff with the Blue Angels. U.S. Navy Photo

# Celebrities Fly With the World Famous Blue Angels



Nascar Driver and owner of the Busch Series Navy No. 88
"Accelerate Your Life" Chevrolet
Monte Carlo SS, Dale Earnhardt Jr. smiles during his ride with the Blue Angels. U.S. Navy Photo

Kirk Maltby (No. 18) right wing for the Detroit Redwings gives the thumbs-up signal as he prepares for the ride of a lifetime during his ride along with the Blue Angels in Traverse City, Mich. on June 28. Photo by MC1 (SW) Linda Pepka.



For more information on the Blue Angels, go to www.blueangels.navy.mil and www.blueangels.navy.mil/airshows



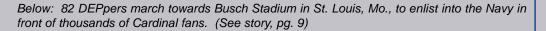
Above: DEP Recruit Montorie Lee out of NRD Jacksonville was selected as the Georgia Youth of the year for the Boys and Girls Club of America. In June he competed at a regional level and won for the Southern region. With this recognition, he has earned many awards and prizes, including a \$30,000 college scholarship. There are four national finalists remaining in this competition (East, West, South, North). His next competition is being held in Washington, D.C. Lee's expected ship date to RTC has been rolled back until after Oct. 21st.

Below: Cmdr. Robert Dews, Executive Officer NRD Dallas, administered the oath of enlistment to several Delayed Entry Program recruits before the game of the minor league baseball team, Oklahoma City Redhawks.





Above: EN2(SW/AW) Christine Carvo with her first DEPper, Michael Perry Jr., sign off the First Aid section of his DEP PQS. Carvo and Perry were the first to respond to a car accident where she performed emergency first aid and treated the accident victims for shock before paramedics arrived at the scene.





#### Reserve Affiliation Offers Sailors Another Career Option

By MCC Teresa J. Frith, Navy Personnel Command Communications Office

Sailors coming to the end of an active duty enlistment and thinking about getting out of the Navy, have a way to continue to serve their country and have a civilian career as well. How? By affiliating with the Navy Reserve.

"Beyond the privilege of just having the honor to continue to wear the cloth of the nation, I believe the biggest benefit of joining the Navy Reserve is that it prevents a break in service," said Force Master Chief, Navy Reserve Force David Pennington. "This could be a crucial element in the service category if you ever do return to active duty. Keep the clock running and continue to grow."

The Navy Reserve mission is to support the Fleet, be ready and fully integrated. The Navy has implemented a "total force" concept, with the Navy Reserve providing 20 percent of the Navy's total assets. Navy Reservists can be found everywhere their active duty counterparts serve, both in peacetime and in support of the Global War on Terror.

"The most important thing about the Navy Reserve today is the change from a "strategic," or "Cold War in waiting" force, to an "operational" status," said Pennington. "It is a force that is integrated and aligned with the active component, with over half of it mobilized in support of the Global War on Terror. We are no longer a part-time Reserve or weekend warriors. The Reserve Force consists of citizen Sailors who bring incredible skills and capabilities to the fight."

There are several avenues for joining the Navy Reserve, including Navy Veteran (NAVET), Other Service Veteran (OSVET), Recruiting Selective Conversion Reenlistment (RESCORE-R), Advanced Paygrade (APG) and Seabee Enlistment for Veterans (CBVET).

The NAVET program is for service members with prior active or inactive service in the Navy or the Navy Reserve. Anyone who has been out of the service for less than four years can re-enlist in the Navy Reserve in the same pay grade as they had before. NAVETS may be eligible for up to a \$20,000 lump-sum bonus if they affiliate with the Navy Reserve for six years.

Officers in selected designators that affiliate with the Navy Reserve are also eligible for up to a \$10,000 lump-sum bonus for a three-year obligation.

In addition, other advantages to affiliating with the Navy Reserve include choosing a preferred drilling location close to home, no need to re-do basic training, continuing education benefits, continuing Service Group Life Insurance coverage, maintaining access to the exchange, commissary and MWR facilities, and other benefits. Navy Reservists also receive four days of base pay for two days of weekend drills, and full pay and allowances for periods of annual two-week training or other active duty deployments.

"Today, there is better integration between the Navy Reserve and the active duty Navy," said CDR Thomas Vinson, Navy Personnel Command, Center for Career Development. "We want to keep our investment in the Sailors who have spent time in the active duty Navy and already have the training to do the job. When Sailors decide to get out of the active duty Navy, we want them to know their options for continuing their service to their country through the Navy Reserve."

If interested in affiliating with the Navy Reserve, contact a Navy detailer or any Navy recruiter. You can learn more at the Navy Reserve official website at www.navalreserve.com/activeduty



## Best Stations In The Nation

**Region West Small Station** NRS Colville NRD Seattle **Medium Station** NRS Gulfgate NRD Houston

NRS North Valley NRD Denver Region East May Small NRS Lancaster NRD Ohio

NRS Yorktown NRD Richmond Large NRS San Juan NRD Miami **Small** 

**NRS** Winchester

NRD Richmond Medium NRS West Indianapolis NRD Michigan Large **NRS Scranton** NRD Pittsburgh

Small

NRS Enterprise NRD Atlanta Medium NRS Johnson City NRD Nashville Large NRS Little Creek

NRD Richmond



Medium

**NRD Chicago** 

AME2 Michael McGrath NRS Oaklawn

CS3 Tamarah Johnson

**NRS Forest Park** 

**NRD Dallas** 

AM2 Sean Allen NRS Lubbock

FC1 Joshua Sheib

NRS Amarillo **NRD Denver** 

DC2 Gressmire NRS North Valley

FC1 Benavidez

**NRS Longmont** 

**NRD Houston** 

SK2 Milo

**NRS Alief** 

**NRD Los Angeles** 

AE1 Renar Awa

NRS Guam

SK2 Victor Fernandez

NRRS Port Hueneme

MC1 Ryan Tabios

NRS East Bakersfield

SK2 Michael Call

NRS Simi Valley

CTM1 Christopher

Carter

NRS Kaneohe

**NRD Minneapolis** 

AM2 Gary Mason NRS Omaha

**AO1 Troy Jeremias** 

NRS Grand Island

**NRD Portland** 

FC1(SW/AW) Layne

Marion

NRS Salem

**NRD Phoenix** 

MMC David Velarde

NRS Mesa

AZ2 Guidel Olivas

NRS Sierra Vista

CTM1 Ruby Ruiz

NRS El Pase East

NRS San Diego

AS2 Melvin Rosario NRS Mira Mesa

NC1 John Marullo **NRS** Riverside

BM2(SW) Mark Boyce NRS Clairmont

AD1 Alfonso Canales

NRS Victorville

CE1(SCW) Rolando

Cayetano NRS Elcajo

ET1 Ryan Dickinson

NRS Moreno Valley

IT2 Charles Redden

NRS 32nd ST

NRS San Francisco AO2(AW) O'Brick

**NRS** Roseville

PS1(AW/FMF) Smith

NRS N. Sacramento

MU2 Wise

NRS Ukiah

FC1(SW) Pidd

**NRS Merced** 

AME2(AW) Bowers

NRS W. Sacramento

LN1(SW/AW) Mondrick

NRS Fresno

GSM2(AW/SW) Sellers

NRS Chico

**NRD Seattle** 

STGC(SW) Lincoln Kelley

NRS Colville

MM1(SS) Jason Gray

NRS Lynnwood

NRD St. Louis AM2(AW) Austin

Anderson

NRS Fairview Heights

SK1 Steven Easley

NRS Effingham

NC1 Tiffanie Kinney

NRS Blue Springs

AM2 Steven Pamplin

**NRS Farmington** 

**NRD Atlanta** 

YN2 John Jennings\* NRS Duluth

EM3 Kenneth Lang

**NRS Marietta** 

OS2 Melinda English **NRS Warner Robins** CTR1 Sonja Merchant NRS Douglasville

EM2(SW) Rodney Pina

**NRD Jacksonville** 

NC2 Francisco

Freeman\*\*

NAR Jacksonville

GSM2 Wayne Durrah

NRS Tallahassee

ABE1 German Stabler

NRS E. Jacksonville

AS2(AW/SW) Hanif Bent

NRS Valdosta

EM2 Tony Gray\*

NRS E. Jacksonville

ET1(SS) Joel Tortoriello

NRS Gainesville

STS2(SS) Joshua Dye

NRS Leesburg

NC2 Anthony Johnson

NRS Cocoa Beach

CS2 Frank Ambrose

NRS Orlando

AWC Joseph Spehar

NRS Thomasville

AM2 Kirk Henry

**NRS Albany** AM2 Terrence Mccov

NRS Orlando

AT2 Christopher

Simmons

NRS W. Jacksonville

**NRD Miami** 

AO1 Marvin Knowles

**NRS Fort Pierce** STG1 Luis Martinez

NRS San Juan

AME3(AW) Ivan Irizarry\*

**NRS Brandon** MM1(SW) Jamal Clarke\*

NRS Temple Terrace

SK2 Christopher Genard

NRS Ft. Lauderdale ET1 Anthony Hull

**NRS Temple Terrace** 

MM1 Tyrone Johnson **NRS Fort Prerce** 

ABH1 Ernesta Marrero\* NRS San Juan CS2 Mario Urbina

NRS Hollywood OS2 Luis Benn

NRS West Palm Beach

NRD Michigan

CM2 Steven Mccauley

NRS Ypsilanti CS2 Jordan Michalowicz

NRS Sterling Heights

STG2(SW) Lucas Ellis

NRS St. Joseph AZ2 Renee Hunt

NRS Port Huron

IS1 Derrick Vanlaere **NRS Lafayette** 

AE2(AW) Nathan Wyant

**NRS Grand Rapids** 

IT2(SW) Johnathan Guy

**NRS Waterford** 

ET1 Victor Granados NRS Madison

**NRD Nashville** 

SH2 Phil Merriweather\*

NRS Rivergate AE2 Carlos Williams

**NRS Decatur** 

AME2 Keith Davidson

NRS Johnson City FC2(SW) William Gray

NRS Kingsport

**NRD New England** AC1(AW) Mark Kirves

NRS Plymouth FC2 Willaim Lawrence

NRS Springfield

AT2(AW) Corey O'Hara NRS Oneonta

AD1(AW) Jide Azeez

NRS Waltham ETC Michael Perry

NRS St. Johnsbury

EO2 Brian Bellefeuille NRS North Andover

**NRD New Orleans HM2 Gary Morris** 

NRS Hammond NRD New York

AM1 Edward Heinrich NRS Newtown AD2(AW) Adrian Quito

**NRS Harlem NRD Ohio** 

ABF2(AW) Garrett Wolfe

NRS Columbus West DC2 Blair Cochran

**NRS Euclid** 

STG1(SW) Eric Hartley

NRS Pakersburg OS2 Shawn Cooley

NRS Louisville

CS2(SW) Michael Duncan NRS Mansfield

FC2(SW) Joshua Harless

NRS Findlay STS2 Jody Mathis

NRS Huntington

BM2(SW) Ronny Walters NRS Wilkes-Barre

**EN2 Michael Gemberling** 

CS1(SW) David Seese NRS Greensburg

ABF2(AW) Rockney Dunn

**NRS Rocky Mount** 

\*Won for three months

HT2(AW) David Gibson **NRS Franfort** NRD Philadelphia AE2(AW) Christopher Elk **NRS Atlantic City** EM2(SS) Jason Page **NRS Marlton** ET2(SS) Michael Carey NRS Huntingdon Valley NRD Pittsburgh CTA2 Kathleen Johnston\*\*

NRS Williamsport

**ABHCDennis Parker** NRS Oswego

NRS Scranton

QM1(SW) Dennis Yun NRS Towanda

NRS Rome **NRD Raleigh** GSM2 Coyte Leonard\*

\*Won for two months

List not complete

